



Opportunities for U.S. Companies in the Emergency Management Sector in **MACEDONIA**

**You are Invited to Attend a Business Briefing
with Senior Government Officials from Macedonia**

At the USTDA Business Center, 1000 Wilson Boulevard, Arlington, VA

Friday, December 7, 2007

Sponsored by the U.S. Trade and Development Agency

EXPORT OPPORTUNITIES IN THE DEVELOPMENT OF EMERGENCY MANAGEMENT in MACEDONIA

The U.S. Trade and Development Agency (USTDA) invites you to attend a Business Briefing to learn about opportunities in the Emergency Management sector in Macedonia. Macedonia is placing increasing attention on improving their emergency management capability. This is a priority that is shared across the Euro-Atlantic community. This Briefing focuses on practical improvements in their operations, technology, facilities and training from shared experiences and resources of the United States. Recent activities in and reports from South East Europe indicate Macedonia's high interest in identifying improved options for their most urgent emergency management requirements to protect their citizens from natural and manmade disasters, with emphasis on improvements that are adaptable to Macedonian conditions and are affordable.

MEET THE DECISION MAKERS

The delegation will be led by Mr. Blaze Stojanoski, the Deputy Director of the National Center for Crisis Management and the lead agency with overall responsibility for emergency management. U.S. companies will have the opportunity to receive the latest information on new developments in the Emergency and Crisis Management sector in Macedonia and to discuss your products during one-on-one meetings with senior officials who are directly responsible for the development of upcoming procurements and future project opportunities. Emphasis will be on:

- Improvements in interoperability of C4I systems among the levels of national/regional/district/municipal entities
- More efficient integration of C4I among the first responders (police, fire, rescue and medical) and among the national government authorities
- Increased early warning
- A fully implemented 112 emergency communications system
- Improved cooperation

EXPLORE NEW COMMERCIAL OPPORTUNITIES FOR:

- Software for decision making and command and control
- Meteorological and monitoring systems
- IT hardware
- Telecommunications services, particularly call centers
- System integration
- Technologies for handling mass casualties

Please return the attached registration form to **Koeppen, Elliott & Associates Ltd.**

by e-mail to: mak@kealtd.com or by fax to: 202-429-9574 or mail to:

Koeppen, Elliott & Associates Ltd., 1875 "I" Street, N.W., Suite 500, Washington, DC 20006

If you have any questions please contact *Michael Koeppen* or *David Elliott* at (202) 429-5245

For more information on USTDA, please visit our website at www.ustda.gov

What

Business Briefing and One-on-One meetings with the Macedonian delegates responsible for upcoming projects in the Emergency Management.

Where

USTDA Business Center
1000 Wilson Boulevard, Suite 1500
Arlington, VA 22209

When

Friday, December 7, 2007

8:15 am – 9:00 am Registration

9:00 am – 9:15 am Welcome and
Introductions by
USTDA

9:15 am – 12:45 pm Presentation of
projects and
procurement needs
by the Macedonian
Delegates

12:45 pm – 1:45 pm Networking Luncheon

2:00 pm – 5:00 pm One-on-One
Meetings

Cost \$50/person

The List of invited Delegates is attached on Page 3

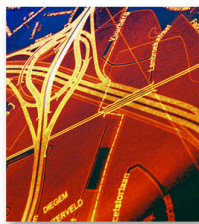
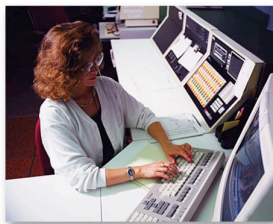
Emergency Management in Macedonia

“Opportunities for U.S. Companies”



MACEDONIA

Emergency Management



Business Briefing at:
USTDA Business Center
1000 Wilson Boulevard
Suite 1500
Arlington, VA 22209

Friday, December 7, 2007
9:00 a.m. – 5:00 p.m.



Sponsored by
The U.S. Trade and
Development Agency

REGISTER NOW!

The Emergency Management Sector in Macedonia is Creating Opportunities
for U.S. Technology, Equipment and Services
Business Briefing – Friday, December 7, 2007

Registration is limited to U.S. companies only. USTDA reserves the right to qualify all registrants.

NAME		TITLE
COMPANY		
STREET ADDRESS		
CITY	STATE	ZIP CODE
PHONE	FAX	
E-MAIL		

To Register, please fax this completed form to: Koeppen, Elliott & Associates, Ltd. at 202-429-9574

Or Mail the Form to:

Koeppen, Elliott & Associates Ltd.
1875 “I” Street, N.W., Suite 500, Washington, DC 20006

Or Register by E-mail to:

mak@kealtld.com

Or Register and Pay Online at:

www.kealtld.com

If you have any questions on this event, please contact *Michael Koeppen* or *David Elliott* at (202) 429-5245.
For more information on USTDA, please visit our website at www.ustda.gov

LIST of MACEDONIAN DELEGATES

Mr. Dimitar Bukovalov

Head of ICT Department
Ministry of Transport and Communications

Mr. Mome Jovanovski

Head of Situation Duty Center
Ministry of Internal Affairs

Ms. Fani Korovesovska

Assistant for Budget and Budget Policy Unit
Department of Budget and Funds
Ministry of Finance

Mr. Sashko Nikolovski

Head of Department for Communications and Information Support
Directorate for Security of Classified Information

Mr. Dusko Pacemski

Assistant for Operations and Coordination
National Crisis Management Center

Mr. Blaze Stojanoski (Head of Delegation)

Deputy Director
National Crisis Management Center

Dr. Zarko Sutinovski

Head of Sector for Health System in Crisis Management and Strategic Planning
Ministry of Health

Mr. Boro Todorovski

Expert for Equipment Maintenance Division for Monitoring and Radiofrequency
Measurement
Agency for Electronic Communications

Mr. Kosta Trajkovski

Head of Project Preparation Division
Ministry of Environment and Physical Planning

Mr. Arben Gega

Commercial Specialist
U.S. Commercial Service
U.S. Embassy, Skopje

**MACEDONIA EMERGENCY MANAGEMENT
BUSINESS BRIEFING**

**FRIDAY, DECEMBER 7, 2007
USTDA BUSINESS CENTER, ARLINGTON, VA**

CREDIT CARD AUTHORIZATION FORM

NAME ON CARD:_____

BILLING ADDRESS:_____

CITY:_____

STATE/ZIP:_____ **BILLING TEL #:**_____

TYPE OF CARD & CARD NUMBER:_____

EXPIRATION DATE:_____

3 OR 4 DIGIT SECURITY NUMBER:_____

AUTHORIZATION SIGNATURE:_____

Please fax, email (PDF), or mail this form to:

Koeppen, Elliott & Associates Limited
1875 I Street, N.W., Suite 500
Washington, D.C. 20006
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Email: mak@kealtd.com

OR

Register online at www.kealtd.com